



LEARN AND EARN

Increasing sales using digital solutions

Use Web Demos to Your Advantage

Key Customer Message

Experience a software solution firsthand without ever leaving your desk!

Take advantage of today's technology to make better software solution decisions. Interactive Web demonstrations are the most efficient way to see a solution in action without ever leaving your desk.

Sales Tools

What is a Web Demo?

An online web conference is a state-of-the-art meeting experience at your desktop. With just a browser and a phone, you can experience a highly dynamic online meeting that supports the converged delivery of voice, video and data. Real-time Web communications for real-time information delivery.

Supporting Facts

Interactive web demo's can increase your sales

Did you know that Open Archive will provide Web demo's to your qualified potential customers for **Free!** This is a **win win** way to close those deals. Your customer will KNOW that his questions are answered and you can be confident that the solution you are providing is the right one for your customer!

Highlights	Benefits
<ul style="list-style-type: none">● A customized demonstration that immediately illustrates to your client how his business problems can be solved● No need for your customer to spend their valuable time learning how to navigate through a trial version● A live connection means that your customer's questions and concerns can be immediately addressed.● All the important decision makers can be included - up to three remote locations can be online at the same time● Use Web demo's for software demonstrations, to close deals, for sales staff or client training - the application list is endless.	<ul style="list-style-type: none">● Sales cycles can be accelerated● Reduced travel needs can save significant money and time● Customers appreciate this 'no hassle' approach - they can get their questions answered very efficiently without ever having to leave the comfort of their offices● Increased productivity results from better trained sales staff and end users.

Be a solution provider and watch your sales grow!

Contact Open Archive today to schedule a web demonstration for your staff or your potential client: info@openarchive.com or 603-890-9980.

Or, increase your profits by investing in online training for you and your staff. Open Archive offers additional partner discounts when you have the expertise to provide your own web demo's and software support.

Or visit our website to get more information on:

- ✓ [Web Demos](#)
- ✓ www.openarchive.com
- ✓ [rchive document management software](#)
- ✓ [Raster editing and conversion solutions](#)

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